

## >> BENEFITS

- > **COST REDUCTION AND CONTROL**  
*Implementing company standards enables you to control costs. Accumulated procurement of IT products contributes heavily to cost cutting and substantially reduces your follow-up costs.*
- > **COMPLIANCE WITH COMPANY STANDARDS**  
*Pre-configured shopping baskets for standardized IT products and services result in a homogenous IT landscape.*
- > **EFFICIENT SERVICE DELIVERY**  
*Automated processes save time and lower costs, both within procurement and at the IT service desk. Aggregation into centralized purchases enables you to take greater advantage of discounts.*
- > **SEAMLESS INTEGRATION**  
*The integration into IT asset, budget and contract management within the Valuation Suite provides you with an up-to-date status overview of your IT landscape – at all times.*

## Procurement Manager

Valuation Procurement Manager supports automated IT-procurement processes to the greatest possible extent. By using defined shopping baskets, primarily standard IT products are purchased, thereby exploiting cost advantages. Heterogeneous IT organizations are thus given the opportunity to lower follow-up costs by deploying standard solutions.

### > The Challenges of IT Procurement

Is your IT-procurement process efficiently and seamlessly integrated with the upstream and downstream processes? How do you perform IT procurement if a central ERP system is already in use? Do you monitor compliance with the procurement guidelines in your company through automatic checks during the ordering process? Are you made aware of possible overspending during the ordering process?

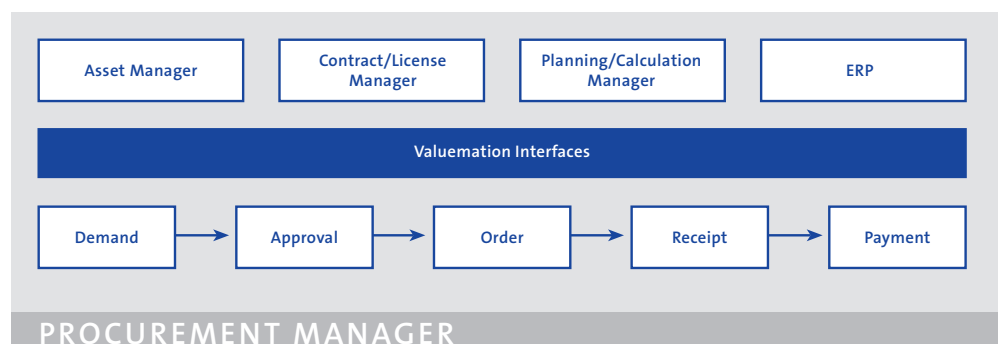
The importance of IT to the availability of business processes grows. At the same time the requirements on IT procurement increase. According to

leading analysts, the procurement of hardware and software cause only 25% of total IT costs – but indirect costs such as maintenance, service and training together make up the remaining 75%. In heterogeneous and widely distributed IT environments, the indirect costs are often even higher. Due to this complexity, IT procurement offers major advantages for both the purchasing department and the company as a whole.

### > IT Procurement with Valuation

Many companies have functioning procurement processes which may, however, lead to uncontrolled growth within the IT infrastructure if there are no well conceived controls in place. Valuation Procurement Manager covers the entire IT procurement process, from registering requisitions and processing orders through to the subsequent receipt of goods.

The available IT components and services can be selected from defined shopping baskets, which are comparable to a catalog. These shopping carts



## >> WHY USU

- > *Valuation is an indispensable key to managing the entire lifecycle of your IT assets and services.*
- > *The modular software architecture allows a step-by-step integration of further modules thus securing your previous IT investment.*
- > *USU solutions are quickly to customize and integrate easily into heterogeneous IT environments of all sizes.*
- > *Our more than 350 customers have achieved cost savings of up to 20% and more, significant service improvements and recognized increases in efficiency.*

## >> RELATED PRODUCTS

### Valuation

- *Service Request Manager*
- *Asset/CMDB Manager*
- *Contract Manager*
- *License Manager*
- *Planning/Calculation Manager*

ensure compliance with IT standards, in order to keep follow-up costs for maintenance and service to a minimum.

A multilevel authorization process is triggered when a requisition notice is recorded. First, the budget is checked. Budget overruns are automatically displayed. Simultaneously, selected components and configurations are checked for their intended use. During ordering, a new contract for guarantee and maintenance conditions is automatically created through an interface to Valuation Contract Manager. Automated escalation routines allow workflows to be monitored and remind you of overdue deliveries or outstanding approvals. When the product arrives, a comparison with the order takes place. The product status is then modified and ordered articles become components of the IT inventory. These are further managed by Valuation Asset/CMDB Manager.

## > Summary

Valuation Procurement Manager helps you to realize significant cost savings in IT procurement. Your procurement process runs in a controlled and efficient manner. Workflows and automatic checks accelerate order processing. At the same time, Procurement Manager supports you in establishing a basis for the implementation and observance of corporate standards. Lower follow-up costs offer opportunities for further savings potentials.