

>> BENEFITS

- > **TRANSPARENCY OF ALL CONTRACT DATA AND TYPES**
Using the Contract Manager, you can efficiently manage your entire inventory of contracts, including all related documents.
- > **CONTRACT COMPLIANCE**
Contract Manager ensures that all responsibilities are being met as required by contract thus minimizing corporate risk.
- > **COST MANAGEMENT**
Reduce your total cost of ownership (TCO) by consolidating vendors, products and services.
- > **FACILITATES DECISION MAKING**
Automatic alerts and notifications help you manage upcoming contract renewals, expirations and cancellations. A comprehensive, up-to-date contract inventory ensures optimal positioning for negotiations and vendor management.

Contract Manager

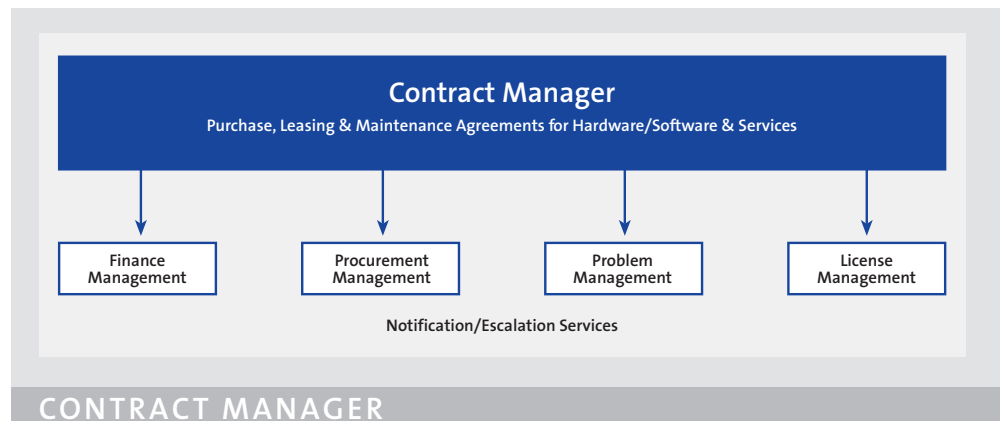
Valuation Contract Manager helps you to manage all contracts and contract types including IT components and services in one consolidated database. In addition to enabling legal and contractual compliance, Contract Manager provides you with all relevant decision criteria for negotiations and your strategic vendor management. This offers opportunities for cost reduction and improved supplier performance.

> The Challenges of Contract Management

How do you provide quick access to information about contract components when guarantees or maintenance conditions are concerned? Is your procurement department managing vendors proactively and based on what information do you negotiate framework contracts in order to obtain optimal cost and service conditions for your com-

pany? How do you measure contract compliance? Is the contract approval process organized efficiently and supported by workflows? How do you ensure that you do not pay rental fees for IT assets that are no longer in use?

As distributed and heterogeneous IT organizations become increasingly complex, the number and variety of contracts is growing. Whether purchasing, leasing or services, complete information about the contract terms is a fundamental for procurement, the service desk or the budgeting of future IT assets. Contract management is about easy access to available products and services through already negotiated contracts, leveraging requirements for strong contract negotiations, risk reduction in vendor performance and automatic alerts to impending actions where early decisions are required.



>> WHY USU

- > *Valuation is an indispensable key to managing the entire lifecycle of your IT assets and services.*
- > *The modular software architecture allows a step-by-step integration of further modules thus securing your previous IT investment.*
- > *USU solutions are quickly to customize and integrate easily into heterogeneous IT environments of all sizes.*
- > *Our more than 350 customers have achieved cost savings of up to 20% and more, significant service improvements and recognized increases in efficiency.*

>> RELATED PRODUCTS

Valuation

- License Manager
- Asset/CMDB Manager
- Procurement Manager
- Planning/Calculation Manager
- Incident/Problem Manager

> Successful Contract Management with Valuation

With Contract Manager, all contract components and terms are recorded, monitored and evaluated. Standard contract types such as purchasing, rental and lease contracts or supplementary agreements such as maintenance, framework and other general service contracts are available. For every contract, you can save the General Terms and Conditions as well as the contract document as an attached file. In addition, information about payment and termination as well as contract duration is documented. An automated notification agent supports you in maintaining and complying with contractual deadlines. This gives you enough time to decide if the contract should be extended, terminated or allowed to expire. You automatically receive notifications as to whether purchasing an IT asset is significantly cheaper than leasing it due to a newly concluded framework contract and which contract provides better service conditions.

> Making Well-Founded Decisions

Should hardware or software components experience problems or failures, the service desk employee can immediately call up the necessary information regarding contract partners and the negotiated maintenance and guarantee services. Contract Manager also supports you in decisions about whether it is cost effective to contract for

maintenance services. Contract Manager additionally provides automated payment generation for existing contracts. You may obtain an overview of current budget status and liabilities to suppliers and contract partners. Furthermore, payment of current contracts can be incorporated in budget planning and the remaining available budget can be calculated.

> Summary

In today's complex business and technology environment where critical reliance is placed with a variety of suppliers, it is more critical than ever to ensure vendor service continuity at fair and reasonable pricing. The challenge of contract management is to transparently provide quick and easy access to contract information in support of risk management, cost management and improved service to both internal and external customers.

Valuation Contract Manager enables your management of all contract-relevant information concerning your IT assets in a single database. Central data storage ensures that all payments resulting from contracts are monitored and that service agreements with contractual partners are adhered to. This permits you to guarantee cost efficiency and achieve legal compliance. Simultaneously, you can create new options for building your negotiation strategy for procurement as well as for contract and finance management.